PRODUCT DESCRIPTION =

RLR delivers the CB ERM Solution which is a comprehensive Enterprise Risk Management Solution that includes all the necessary components for a Bank to implement a forward-looking, fully integrated ERM "Process".

The CB ERM Solution approach provides a "top down" 5- Step Implementation Process designed to maximize earnings, capital, and franchise value.

FIVE STEP IMPLEMENTATION PROCESS

Step 1: Governance

PROCESS

- Program Orientation
- Risk Appetite Assessment
- · Key Risk Indicators

DELIVERABLES

- Committee Structure
- · ERM Policy
- Risk Appetite& Statements
- · Project Plan

Step 2: IDENTIFY (Assess)

PROCESS

- Risk Profile
- Risk Assessment

DELIVERABLES

- RAS (Risk Assessment System)
- Risk Variance
- · Trend Analysis Report

Step 3: MEASUREMENT

PROCESS

· Measure Top Risks

DELIVERABLES

- Risk Rating Model
- Risk Mitigation
 Plan Template

Step 4: Monitoring

PROCESS

 Develop Key Reports and Templates

DELIVERABLES

- Board, Management & Committee Report Templates
- Key Risk Indicators
- Quarterly Variance Trend Reports

Step 5: Control

PROCESS

 Integration of all ERM Information

DELIVERABLES

 Master ERM Control Document

KEY BENEFITS & DIFFERENTIATORS

- Integration Incorporates all ERM components
- Proven Process Provides Step by Step process unique to your Bank
- Regulatory Compliance Positions the Bank to meet increasing regulatory risk
- Scalable Can be expanded as the Bank's ERM capabilities are enhanced
- Research & Analysis Utilizes fact based data to develop and monitor risk
- Focus Creates understanding of how risk impacts each operating division
- Cost effective Modest price point for community and regional banks

POLIPO MANAGEMENT CONSULTING, INC.

<u>CB</u>